

# StreamOne CloudCheckr Analytics and Management Services

As organizations move to mainstream cloud adoption, they are looking to optimize their existing IaaS footprint, while improving security and performance management.

This move requires robust reporting and analytics capabilities that provide the data-driven insights reseller partners and their customers need to fully embrace all the benefits of cloud computing.

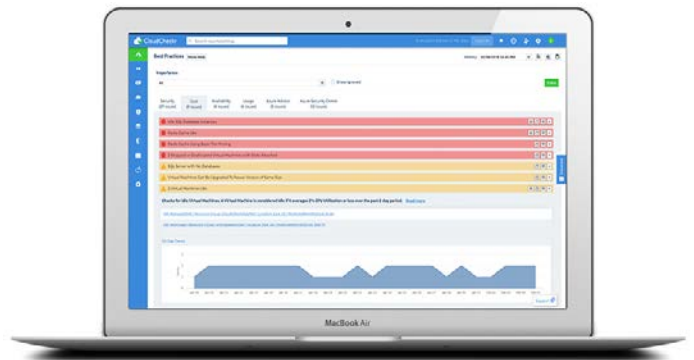
StreamOne adds CloudCheckr as part of the overall platform and tightly integrates with Azure and AWS services. StreamOne combined with CloudCheckr extends the analytics and management capabilities of the platform when a partner purchases one of the two packaged options. The new Analytics and Management packages provide the control and visibility users need to optimize AWS and Azure usage with enhanced cost management, security, reporting and analytics capabilities.

## CloudCheckr Analytics and Management Services

The StreamOne team works with partners to select the package – Analytics or Management – that best meets their business requirements. We guide you through the steps to get started including account configuration, portal access and grouping/classification of customers. The package options for AWS and/or Azure include:

### Analytics Package

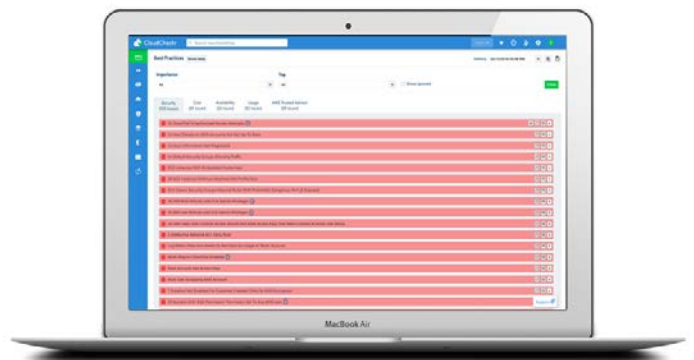
Your customers believed in the cloud partly as a way to save money but that doesn't always happen. This CloudCheckr package includes Cost Allocation and Optimization tools. The advanced reporting and recommendations provide insights to optimize spending and eliminate wasted resources. You and your customers are able to ensure accurate and efficient allocation of resource as well as the ability to identify all potential saving opportunities.



### Management Package

Beyond saving money, your customers maybe challenged to improve security and increase operational efficiency of their public cloud. In addition to the Analytics tools, this package provides comprehensive security and compliance best practices and immediate actionable intelligence through management automation.

There are three main elements of cyber security management including monitoring, assessment, and compliance.



Using CloudTrail and CloudWatch with data gathered directly from cloud providers, CloudCheckr proposes actionable security and compliance recommendations for user environments. The recommendations are generated from best practice rules based on AWS trusted advisor plus 550 best practice rules. The Management package also provides access to the new Compliance Reports.

With these reports, users can ensure they are audit ready against 35 of the top compliance standards worldwide, including NIST and HIPPA. Additionally, partners have the ability to automate and track action items for customers against the recommendation and compliance lists.

## Benefits for the Partner

- ✓ **Differentiate Your Business:** Help customers gain greater control of their cloud environments with a powerful combination of self-service platform dashboards, reporting capabilities and advanced data-driven insights.
- ✓ **Greater Profitability:** StreamOne in combination with the CloudCheckr Analytics or Management package enables partners to automate billing, optimize multi-cloud environments, easily control costs, and strengthen cloud security while increasing revenue.
- ✓ **Strengthen Customer Engagement:** Tap into analytics and insights to provide a major impact on optimizing customer cloud computing environments while enhancing your “trusted advisor” status.

## Benefits for your Customer

- ✓ **Optimize Cloud ROI:** Through active optimization and

management, reduce costs while maintaining a high-level of performance.

- ✓ **Turn Insights into Actions:** Delivers visibility and intelligence across the cloud infrastructure to mitigate security risks, optimize spend, and increase operational efficiencies.
- ✓ **Manage IaaS with Confidence:** Enables IT, Security and Finance teams to manage their AWS and Azure environments with confidence.

## About StreamOne

Tech Data’s StreamOne platforms empower your cloud services business with experiences built to meet your needs. The StreamOne Cloud Marketplace helps you learn, buy, and manage a broad range of subscription services on behalf of customers. StreamOne Enterprise Solutions adds support for complex IaaS and PaaS workloads with robust billing and management tools for partners and their end-customers.

StreamOne CloudCheckr Packages	Analytics	Management
<b>Cost Allocation</b> • Auto Charge Back • Advance spend analysis • Custom dashboard views	<b>Included</b>	<b>Included</b>
<b>Spend Optimization</b> • Idle and unused resource alerts • Resource resizing recommendations • Reserved instance management and rebalancing	<b>Included</b>	<b>Included</b>
<b>Security</b> • Log intelligence • Configuration & changes • Activity monitoring • User tracking & permissions • Perimeter assessment • Continuous compliance • Traffic analysis		<b>Included</b>
<b>Automation</b> • Resource scheduling • RI rebalancing • Start/stop instances • Snapshots & backups • Enforce tagging policy • Clean up unused resources • Clean up security groups		<b>Included</b>
<b>Pricing</b> Based on partner total AWS and/or Azure spend	1.25% to Partner with a recommend 2% to customer	1.5% to Partner with a recommended 2% to customer